



0DQ\ SURIHVVLRQDOV IHHO WKDW~~W~~~~L~~~~K~~~~D~~~~X~~~~Q~~~~W~~ J WKHVH FRQYHUVDWLRQV LV D  
SDUW RI WKHLUR~~Z~~~~R~~~~I~~~~H~~~~N~~~~H~~~~O~~~~Q~~~~G~~~~O~~~~W~~~~K~~~~A~~~~X~~~~L~~~~S~~~~H~~ WR GHDO ZLWK LVVXHV  
UHODWHG WR GHDWK DQG G\LQJ > @

,Q KDYLQJ WKHVH FRQYHUVDWLRQV WKH SURIHVVLRQDOV PD\ QHHG VRPH  
WUDLQLQJ LQ K~~Q~~~~Z~~~~E~~~~M~~~~V~~~~W~~~~R~~~~P~~~~Q~~~~H~~ WR WKDW WKH FRQYHUVDWLRQ  
FDQRZHVHF~~W~~~~L~~~~H~~~~Y~~~~H~~~~D~~~~Y~~ EHHQ SUHYLRXV VWXGLHV LQ WKH  
HVHF~~W~~~~L~~~~H~~~~Y~~~~H~~~~D~~~~Y~~ IRU VXFK VNLOOV IUDPHZRUVN DQG WKHVH KDYH  
VKRZQ D YDULHW\ RI RXWFRPHV DV VKRZQ LQ DQ RYHUYLHZ SUHVHQWHG E\  
\*\VVHO HW DO > @

3URIHVVLRQDO FDUHJLYHUV QH~~H~~~~G~~~~y~~~~W~~~~R~~~~E~~~~M~~ SUHSUHG IRU FRQYH\LQJ  
LQIRUPDWLRQ DQG WKH GLG/LF~~X~~~~M~~~~Q~~~~L~~~~R~~~~V~~~~W~~~~R~~~~K~~~~Q~~ W DULVH LQ WKH  
RI SDOOLDWLYH FDUH \$Q HDUOLHU VWXG\ > @ KDV GHVFULEHG VWUDWHJLHV V  
KHDOWKFDUH SURIHVV~~G~~~~R~~~~Q~~~~D~~~~K~~~~B~~~~W~~~~X~~~~M~~~~H~~~~V~~~~W~~~~R~~~~L~~~~D~~~~G~~~~V~~~~O~~~~L~~~~W~~~~D~~~~W~~  
VWXG\ SURYLGHV D GHSHQLQJ RI WKH UHVXOWV RI WKLV HDUOLHU VWXG\ E\  
H[SORULQJ KRZ SK\VLFLDQV LQ S~~Q~~~~W~~~~Y~~~~F~~~~L~~~~X~~~~O~~~~V~~ DU DWWHP SW WR HQDEOH WKHVH  
FRQYHUVDWLRQV

6LJQL\&~~R~~~~Q~~~~W~~~~H~~~~S~~~~W~~~~V~~

c/RYHG RQHVd LV DQ H[SUHVVLRLQ GHQRWLQJ WKRVH SHUVRQV ZKR DUH FORVH  
WR WKH SDWLHQW UHJDUGOHWLJQL~~Z~~~~R~~~~K~~~~H~~~~Q~~~~W~~~~K~~ WKH\ DUH VSRXVHV  
RWKHUV UHODWLYHV DGXOW FKLOGUHQ RU IULHQGV

H WHUP cSURIHVVLRQDOVd LQFOXGHV UHJLVWHUHG QXUVHV DVVLVWDQW QXUV  
DQG SK\VLFLDQV

0DWHULD O DQG OHWKRGV

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	BURORJ\	
	*HULDWULF	

:H VKDOO QRZ VWDUW SODQLQJ ZKDW KDSSHQV QH[W DQG ZH QHHG WR GLVFXVV ZKDW LV LPSRUWDQW WR IRXn

**6XPPDU\W** LV LPSRUWDQW WR HQG ZLWK D VXPPDU\ RI WKH FRQYHUVDWLRQ ,I VRPHWKLQJ KDV EHHQ GHFLGHG SURYLGH D VXPPDU\ RI WKLV DQG GHVFULEH DQ\ IROORZ XS WKDW ZLOO EH DUUDQJHG DQG VR RQ \$VN WKH VXPPDU\ FRUUHVSQGV ZLWK WKH XQGHUVWDQGLQJ RI WKH RWKHU SDUWLFLSDQWV \$VN LI WKH\ KDYH DQ\ PRUH TXHVWLRQV RU WKRXJKWV ,I VR WDON DERXW WKHVH LI WKHUH LV WLPH ,I WLPH LV OLPLWHG DQG WKHUH DUH LVVXHV WR GLVFXVV VHW XS D QHZ WLPH IRU D IXUWKHU PHHWLQJ ,I QR PRUH TXHVWLRQV DULVH FORVH WKH FRQYHUVDWLRQ

H IROORZLQJ VHFWLRQV LOOXVWUDWH VRPH RI WKH VWUDWHJLHV WKDW SK\VLFLDQV DGRSW WR IDFLOLWDWH WKH FRQYHUVDWLRQ

**8VLQJ PHWSDBKRUDVS**KRU LV VRPHWKLQJ WKDW LV UHSUHVHQWDWLYH RI VRPHWKLQJ HOVH DQG PLJKW EH FRQQHFWHG WR D ZRUG D IHOLQJ RU DQ HYHQW 6RPH ZRUGV XVHGL\LQXSRD\ODL\DGW\UH\WFOUH DUH EXW XVLQJ D VKDUHG PHWDSKRU FDQ PDNH LW HDVLHU WR WDON DERXW WKHV VHQLWLYH WRSLFV )RU H[DPSOH LQVWHDG RI WKH ZRUG cG\LQJd WKH XVH RI W

M N Q R Z O H G J H P H Q W

H