

\* OGMVFODF PG 4ZODISPOJ[BUJPO 5FDIOJR  
JO 1BSFOUBM -JOFT PG 1FB SM .JMMFU )ZC

3UL\DQNDXUUXPXUWK\ 5 DQG 'HVKSDQGH 9.

'HSDUWPHQW RI 6HHG 6FLHQFH DQG 7HFKQRORJ\ 8QLYHUVLW\ RI \$JULFXOWXUDO 6FLHQFHV 'KDUZDG ,Q

&RUUHVSRRGLQJ 3UL\DQNDXUUXPXUWK\ 0 'HSDUWPHQW RI 6HHG 6FLHQFH DQG 7HFKQRORJ\ 8QLYHUVLW\ RI \$JULFXOWX  
SSUL\D #JPDLO FRP

5HFHLYHG 26 WVEHU \$FFHSWHG 18 WVEHU 3XEOLVKHG 18 WVEHU

&RS\ULJKW 3UL\DQNDXUUXPXUWK\ 7KLV LV DQ RSHQ DFFHVV DUWLFOH GLVWULEXWHG XQGHU WKH WHUPV RI WKH

PDUJLQDO JRSZHLGKULHRGRZHUEKQDYLRXU FR\$KORWYH06[SHULPHQW ZDV FDUULHG R)X  
DOVR EH PDQLSXODWVHGFKQWKFHDQVHORR8ALJHEVLUW0RIL\$JULFXOWXUDO 6RLZHQLHM  
DFLG IROLDU VSUD\ RI QLWURJHQ SKEN\$ERURXUDRIG7\$57HVRZLFDJOK\GDQWLRQ\$  
ZKLFK KDVWZHOVWQH FH LQ WKH SUHVRHODWDOHPWODHWLRO6[SHULPHQW ZDV ODL  
ZHUH PDGH WR DFKLHYH V\Q-RZHUQZKHEHWZHHQ SDUHQWDO  
~RZHURQJPDOH SDUHQW LV GD\V ODWHU FRPSDUHG WR WKH IHPDOH  
SDUHQW

)ORZHULQJ EHKDYLRXU LQ SDUHQWDO OLQHV RI SHDUO PLOOHW K\EULG  
%30+ UHYHDOHG WKDW ZLWK WKH DGYDQFHPHQW LQ GDWH RI VRZLQJ DW  
IRUWQLJKW0\ LQWRUWDOJKURPRI -XQH WR VHFRRG  
IRUWQLJKW RI 'HFHPEHU ZDV REVHUYHG GHFUHDVLQJ WUHQG LQ GD\V WR  
}VISHU-FRZHWLQJHPDOH ,&0\$ DQG PDOH SDUHQW 7357

ODWHULDQV DQG 0HWKRGV

H}H06[SHULPHQW ZDV FRQGXFWHG GXULQJ .KDULI DW 0DLQ  
\$JULFXOWXUDO 5HVHDFK 6WDWLRQ 0\$56 8\$6 'KDUZDG ZKLFK LV  
VLWXDWHG DW r 1 ODWLWXGH DQG r (ORQJLWXGH ZLWK DQ DOWLWXGH RI  
P DERYH PHDQHVHDSHULPHQWDO VLWH FRQVLVWHG RI  
PHGLXP GHHS 0000[SHULPHQW ZDV ODLG RXW LQ D VSOLW  
SORW GHVLJQ ZLWK WZR IDFWRUV )DFWRU , 6WDJHJHUG VRZLQJ 6 )DFWRU ,,  
DSSOLFDWLRQ RI DGGLWLRQDO GRVH RI QLWURJHQ WR PDOH SDUHQW 1 0DLQ  
IDFWRU FRQVLVWLQJ RI QVZHULPHQW PDOH 06QH DW  
6LPXOWDQHRXV VRZLQJ RI ERWK WKH SDUHQWV 6 6WDJHJHUG VRZLQJ RI ODWH  
SDUHQW PDOH GD\V HDUOLHU WR IHPDOH 6 6WDJHJHUG VRZLQJ RI ODWH  
SDUHQW PDOH VL[ GD\V HDUOLHU WR IHPDOH DQG 6 6WDJHJHUG VRZLQJ RI  
ODWH SDUHQW PDOH QLQH GD\V HDUOLHU WR IHPDOH :KLOH VXE SORWV RI  
DSSOLFDWLRQ RI DGGLWLRQDO GRVH RI QLWURJHQ WR PDOH SDUHQW FRQVLVWH  
1 5HFRPPHQGHG GRVH RI IHUWLQJHU 13. NJ KD 1  
\$GGLWLRQDO NJ KD 1 DSHORZLQWLRQ 1GD\V  
\$GGLWLRQDO NJ KD DSHORZLQWLRQ GD\V

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7DEOHD\ WR SRZHEHQVHPDOH SDUHQW ,&0\$ DQGLDQXHE\$BQHWUHU787 VR  
DSSOLDFWLRQ RI DGGLWLRQDO GRVH RI RQWLRLQHQDFQWODWH SDUHQW UHVWRUHU  
, UHVSHFWLYH RI VWDJJHUHG VRZLQJV DSSOLDFWLRQ RI DGGLWLRQDO GRVH R  
QLWURJHQ VUHQYHQDFQWDLRZHUHQJDPHWHUV  
+RZHYHU QXPEHU RI GD\W RZHQWVLSVQLFOH LQLWLDWLRQ  
DQG RZHUZDV UHODWLYHO\ OHVV GD\W GD\W DQG  
GD\W UHVSHFWLYHO\ DWPDIHQHGXWRWR\$6QFUHDVH LQ  
SODQW KHLJKW DQG PRUH QXPEHU RI OHDYHV OHDGLQJ WR IDVWHU JURZWK RI  
UHSURGXFWLYH VWUXFWXUHV )XUWKHU LW ZDV DOVR UHODWHG WR JUHDW  
DYDLODELOLW\ DQG WUDQVORFDWLRQ RI SKRWRV\QWKDWHV DW WKH PHWDEROL  
JRQH DQG LW RZHUHQHGLRXU RI WKH SODQWV GXH WR  
DGGLWLRQDO DSSOLDFWLRQ RI QDQVQJMQ OHYHOV DW '\$6 6LPLODU  
ZHUH DOVR UHSRUWHG E\ 3DQGXVDVWU\ > @ LQ &6+ DQG 6KLYDSSD > @ LQ  
'6+ VRUJKXP K\EULG 'KHGKL HW DO > @ LQ EDMUD 7DQZLU \$ODP HW DO  
> @ LQ PDLJH  
H LQWHUDFWLRQHHQ VWDJJHUHG VRZLQJV DQG DSSOLDFWLRQ RI  
DGGLWLRQDO GRVH RI QVWJQLJHQWDLRQVIRZHG  
GD\W WR SDQLFRZHQWLDWLRQDQZHUHQHU FHQW  
+RZHYHU WKH WUHDWPHQW FRPELQDWLRQ RI VRZLQJ RI PDOH SDUHQW GD\W  
EHIRUH IHPDOH VRZLQJ DORQJ ZLWK DpLRQDO GRV@ DO GR€G O RZ  
FDW€G€S



)LJXUB\ V WR-RZHULLQJHPDOH SDUHQW ,&0\$ DQG  
PDOH SDUHQW ZQ5XHCERHGW DJJHUHGVRZLQJ DQG  
DSSOLFDWLRQ RI DGGLWLRQDO RI QLWURJHQ

3D6&O 6WXGLHV RQ VHHG SURGXFWLRQ SUREOHPV LQ K\EULG VRUJKXP  
&6+ 5 0H7L8QLY \$JULF 6FL %DQJDORUH ,QGLD