

.FUBCPMJTN EVSJ OH 'BTUJ OH BOE AUBSWBUIJP
(MJNQTF /FX #PVOEBSJF T HUHLY DWRDPSKLERL E PHWDEROLVP
DQDEROLF DV ZHOO DVHFBDQDEROLF DQG W
VXEWUDWHV RI WKLV EL GLUHFWLRLQDO
SUUPOLQ @P S1 P00` 08•3 Q
0RDFLU & RXWR GH \$QGUDGH --QLRU
3RVW *UDGXDWLRLQ 'HS DUWPHQW 1LOWRQ /LQW^{8QJYHUWLW} 0DQDXV %^{4P1Q}
QXPHURXV HQJ\PH VXEVWUDWHV DQG SURGXFW
WHUP LQWHPHGLDWH PHWDEROLVP
'HS DUWPHQW RI)RRG 7HFKQRORJ\ ,QVWLWXWR 1DFLRQDO GH 3HVTXLVDV GD \$PD]{QLD ,13\$ 0DQDXV %
&RUUHVSRQGLQGDHD^QGDGH --QLRU 0& 'HS DUWPHQW RI)RRG 7HFKQRORJ\ ,QVWLWXWR 1DFLRQDO GH 3
(PDLO PRDFLUFRXWMU#JPDL O FRP
5HFHLHYHG6GHSWH \$FFHSWHG6GHSWH 3XEOLVKHGS HDWH
&RS\ULJKW 0RDFLU & RXWR GH \$QGUDGH --QLRU 7KLV LV DQ RSHQ DFFHVV DUWLF OH GLVWULEXWHG XC

H IUHH HQH UJ\ UHOHDVHG E\ F DWDEROLF GH JUDGDWL RQbYLD
DGHQRVLQH WULSKRVSKDWL DQG QLFRWLQDPLGH DGHQHQPHW D E R R V S K D R M H B D F U
XVHG WR GULYH WKH HQGHUJRQLF SURFHUVLFX QP UQDLEQRVH UHLORDWCHW KHV@L V) BU@
&DUERK\GUDWHV H J JO\FRJHQ FRQHURPW XQDFW PWHGLD\PHF HUHRQJ\ B\QGRUHPPLG
OLYHU DQG OLSLGV H J 7\$* FRQVHOLXFRPHRORQH WHHUP EKHWHUQRWVHWRN\IDW
DGLSRF\WHV > @ 3URWHLQV FRQVWLQ\XWAGURXWPH\HWRN\IDW
XODWH Yy™•LQFUHDVLQJ WKH UHTXLUHPHQW\VRHR U\$Y\WDPW\QHV\BQGGH\UQYH\OH\WKH@ ISW
ROLVP LV SRVWSRQHG LQ IDYRU RI FDWDEROLSPWKZ@\ RU (PEGHQ OH\HUKRI SDWKZD\ F
DEEUHYLDWHG YHUVLRQ RI JOXFRQHRJHQH
,PSRUWDQWO\ ERWK JOXFRQHRJHQHV LV
FDWDOSOHURWLF SDWKZD\V EHFDXVH WKH
SKRVSKRHQROS\UXYDWH ZKLFK LV WKH
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,W VKRPRELOL]DWLRQ RI HQGRJHQRXV V
YLWDO DFWLYLW\ > @ ,W LV FKDUDFW
JOXFDRQ OHYHOV OLYHU JO\FRJHQRC
PDLQWDLQLQJ VHUXP JOXFRVH OHYHOV
)DVWLQJ PHWDEROLVP DOVR LQYROYHV K
FLUFXODWLQJ 7\$* IRU HQDEOLQJ HQH UJ\

WKHQ UHDFKHV WISHTFNUFDWKSRWJKHUV H J * /87 DQG
> @V IDVWLQJ FRQWLQXHV SURJUHVVLYH NHWRVLV GHYHORSV GXH WR WKH
PRELOL]DWLRQ DQG • R[LGDWLRQ RI IDWW\ DFLGV DQG WKH LQFUHDVH LQ NHWRQ
ERGLHV .%V H J • KIGUR[\EXW\UDWH WKDW UHSODFH JOXFRVH DV WKH
SULPDU\ HQHUV\ VRXUFH LQ WKH &16 WKHUHE\ GHFUHDVLQJ WKH QHHG IRU
JOXFRQHQRJHQHVLV DQG VSDULQJ SURWHLQ FDWDEROLVP > @ \$W WKLV VWDJH
KRUPRQDO GGDSWLYH FKDQJHV LQYROYH IRU H[DPSOH ORZ LQVXOLQ DQG 7
OHYHOV DORQJ ZLWK KLJK OHYHOV RI NHWRJHQLF JOXFDJRQ DQG WKH LQDFWLY
PHWDEROLWH RUARYHWH @ .HWRQH ERGLHV UHDFK WKH
&16 YLD PRQRFDUER[\OLF DFLG WUDQVSRUWHUV H J 0&7 DQG > @
H EUDLQ DQG RWKHU RUJDQV XWLOL]H .%V LQ D SURFHVV WHUPHG NHWRO\VLV
> @ V2QH FRQWUDU\ LQ WKH IHG VWDWH SRVWSUDQGLDO PHWDEROLVP LV
HVWHQWLDOO\ FKDUDFWHUL]HG E\ KLJK LQVXOLQ OHYHOV UHVSQVLEOH IRU ER
DQWLOLSRO\WLF DQG DQWLJOXFRQHPp PPP PYHUPP OP
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& LWDW DFLU & RXWR GH \$QGUDGH ~~QLRU
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3 DJH RI

RODQJDSLQH L Q G X F B I C R 1 H K U R S W \ F R S % K L D R O P D F I B I R U H Q J \ R W W L Q R & * D V W D O G L * 0 D P P
3V\ F K L D W U \ I X Q F W L R Q L Q P H W D E R O L V P % L R F K L P % L R S K Y
9DQ GHQ % H U J K H * ' H = H J K H U) % R X L O O R Q & D K L O O \$ - F U X W H D Q G) S K H D O R I Q W H D E R O L V P L Q V V
F U L W L F D Q L V O H Q Q H O W R B I Q G R F U L Q H S D U D G L J P V - & O L Q (Q G R F U L Q R O
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6 D Q Z % ' O \$ O O R V W H U L F F R Q W U R O V R I D P S K I R L R E G R C L H S S D Y A D K V Z I D R Q L Q U E D F A W B I W W D W R I D P L Q H
% D F W H U L R O 5 H Y 0 D U W L Q H] % 2 U W I J R 6 G R U P R Q H U H J X O D W L R Q
+ D Q V R Q B N L P L 3 % R U Q W R U X Q W K H V W U R I W L R W D Q F H 3 (B Q V I L & J P K W V I U R P D Q L P D O V Q D W
P R X V H % L R F K L P L H .
. D I D E D 0 3 D U N , , Z D \ D P D . 6 H \ D < 2 J D W D + H Q Q H W P D D B Q W H . W H Q Q I B Q J \ & D X M M N F R U Q N G K H
P H W D E B D V H E P W Z H H Q V O H H S V W D J H V D Q G E H Q J R Z Q V A Q M R U R R Q I F U G H D M L H Q J S B D O R U W L R G H S U L Y D W L F
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L Q V X O L Q D F W L R Q D W H D Q H U Z H Q / I Z W E R I & D X V H P % D B G K H P -
% D V G H S Y Z F Q R E U R * X W V N \ 6 W R I H N V « W F L R T Q V H W L W X V D D R Q G H Q % H U J K H * , Q W H Q V L Y H L Q V X
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6 F L H Q F H V 3 D U L V 0 D Q \$ & D Q R / 4 9 D Q 3 H O W - * L D U G R J O R X 3 .
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. H U Q S S W D X J K W / R Q U L V F R Q Q W H B U N D P S) D V W L Q Q D U I 3 N , V H D U C E H Q W D R L N D D W L H R G U L W L F D O
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/ R Q J R 9 ' 0 D W W V R Q 0 3) D V W L Q J P R O G H L F Q K I O D D U S P H F E K Q Q J K L V B . V D I Q C 3 0 5 H F L S U P
F O L Q L F D O D S S O L F D W L R Q V & H O O 0 H W D E D X W R S D Q J L F H Q G R F U L Q H V L J Q D O L Q J Q L Q R P I U H W
6 % Q G H U J D D R I G D Q V H Q 5) - H Q V H Q 0 ' 1 L H O V H Q 5 H Y 3 R V W S U D Q G L D O
9 / ' 7 * P H W D E R O L V P L Q W \ S H G L D E H W H V 0 H W D E R O L V P