



IDPLO\ G\QDPLFV DQG RYH\UDDO\ORVQRMHWG WKMHOWHG @  
IRU PRUH H[SORUDWLRQ RQ K\SHUWHQVLRQ DPRQJ IRUHLJQ ERUQ LQGLYLGXDOV  
HUV D ODFN RI NQRZOHGJH RQ WKH DVVRFLDWLYH IDFWRUV WKDW PD\ LPSDFW  
K\SHUWHQVLRQ DPRQJ LPPLJUDQWV ,Q WKH FXUUHQW VWXG\ ZH H[SORUH WKH  
IDFWRUV DVVRFLDWHG ZLWK K\SHUWHQVLRQ DPRQJ D JURXS RI QHZ 86  
LPPLJUDQWV

### 0HWKRGV

H 1HZ ,PPLJUDQW 6XUYH\ LV D QDWLRQDOO\ UHSUHVHQWDWLYH PXOWL  
FRKRUW VWXG\ RI QHZ OHJDO LPPLJUDQWV DQG WKHLU FKLOGUHQ WR WKH 8QLW  
6WDWHV EDVHG RQ QDWLRQDOO\ UHSUHVHQWDWLYH VDPSOH RI WKH DGPLQLVWU  
UHFRUGV FRPSLOHG E\ WKH 86 ,PPLJUDQW DQG 1DWXUDOL]DWLRQ 6HUYLFH  
HVDQDO\VHV XVH\WKMOGDFRKRUWV\VDPSOHG LPPLJUDQWV  
EHWZHHQ OD\ DQG 1RYHPEHU RI DQG VXUYH\HG -XQH -XQH  
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ΗΓΓΑΚΑΙΣΟΟΠΗΓΑΜΓΕ ΠΗΠΗΛΛΓΒΘ ΠΟΡΑΥ € ΒΕ :''ΟΗΒΗΥ•Β ΟΛ•ΛΥ\ €\* ΒΟ.ΠΥ 9Γ

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		25	&
(PSOR\PHQW 6WDWXV	PSOR\HG		
	8QHPSOR\HG	UHI	UHI
/HQJWK RI 6WD\	\H DU V\H DU V	UHI	UHI
	\H DU V		
	\H DU V		
	\H DU V		
\$JH	\H DU V		
<H DU V RI (GXFDWLRQ			
0DULWDO 6WDWXV	0DUULHG		
	1RW 0DUULHG		UHI
*HQGHU	)HPDOH		
	ODOH		UHI
6PRNLQJ 6WDWXV	&XUUHQW 6PRNHU		
	1RW D &XUUHQW 6PRNHU		UHI
%0,			
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7DEOHHLJKWHG ORJLVWLF UHJUHVLRQ PRGHOV RI K\SHUWHQVLRQ Q 25 2G



&LWDW5RQHPEHUJ 0\$6 /DZUHQFH 9- 5RVWDQW 26 0F&XOODJK 0& 6LJQLILFDQW \$VVRP  
,PPLJUDQWV \$Q H[SORUDWLRQ RI WKH 1HZ ,PPLJUDQW 6XUYH\ 1,6GR'DWD

3DJH RI

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.RID/ (JHGH /(\$VVRFLDWLRQ EHWZHHQ COLWCHUW 6 WRD WUHW LGH-XCFMVD 6WZHHQ a  
FDUGLRYDVFXODU GLVHVDH ULVN IDFWRUV DPRQJ DQ HWKQLFDOO\ GLYHUVH JURXS RI  
8QLWHG 6WDWHV LPPLJUDQWV - \*HQ ,QWHUQ 0HG  
&XWOHU -\$ 6RUORP 3')LROGV /( HW DO 7UHQGV LQ  
K\SHUWHQVLRQ SUHYDOHQFH DZDUHQHVV WUHDWPHQW DQG FRQWURO UDWHV LQ