

# # JPNVTJDBM & OHJOFFSJOH BOE .VTJD

\$OH[DQGHU - \*UDXU

8QLYHUVRLWLRQ 7,WDO\

&RUUHVSRRGLG\$D B\DXQGHU - \*UDXU 8QLYHUVLW\ RI 7RULQR ,WDO\ 7HO

( PDLO JUDQLPXV#

5HF GDWH # \$FF GDWH -DQE GDDQH

&RS\ULJKW \$OH[DQGHU -\* 7KLV LV DQ RSHQ DFFHVV DUWLFOH GLVWULEXWHG XQGHU WKH WHUPV RI WKH XVH GLVWULEXWLRQ DQG UHSURGXFWRQ LQ DQ\ PHGLXP SURYLGHG WKH RULJLQDO DXWKRU DQG VRXU

## 2SLQLRQ

,Q IXUWKHU SUHVHQWLQJ WKH PLVLRQ RI RXU MRXUQDO WR WKH FROOHJXHV LQWHUHVWHG WR FROODERUDWH , WKLV XVH XVH XQWR YWUHHV WKH SUHQE WKH LPSRUWDQFH RI WHDPLQJ ZKHQ LW FRPHV WR RWLRQV FRXWWRU QXW

\$Q HQF\FORSHGLFDOO\ NQRZOHGJH OLNHWLW\ WKH QPZV GHOS\ VLFM RWWRWK ZDV SRVVLEOH RQO\ LQ 5HQDLVVDPFH WLFPHV\ QWKRGH\ QZV DQG WKH DNRZ GHGD LPSOLHV IDU PFK PRUH QRWLRQV DQG WFO\ E\ HZQ\ WLV\ QWKRGH\ RGLR\ KDYH RXU #OLNAaU #KH #FDQQRH #PSH #@U #UR0SHV\QDQ

YDWHU\ WR RWLRQV FRXWWRU QXW YDWHU\ WKH QPZV GHOS\ VLFM RWWRWK ZDV SRVVLEOH RQO\ LQ 5HQDLVVDPFH WLFPHV\ QWKRGH\ QZV DQG WKH DNRZ GHGD LPSOLHV IDU PFK PRUH QRWLRQV DQG WFO\ E\ HZQ\ WLV\ QWKRGH\ RGLR\ KDYH RXU #OLNAaU #KH #FDQQRH #PSH #@U #UR0SHV\QDQ

2QH SOXV RQH HTXDOV WZR HYHQ LQ W FXUUHQW SRLQW RI YLHZ RI WKH VLYHU ZRUNLQJ ZLWK WKLV WZKH FRQFHSWV V fLQVSLUDWLRQg fVSHFLDO WDOH\ QDZDQ LQ YHU\ UHVWULFWHG VHQVH ,Q RUGHU W WKH PXVLFDO ODQJXDJH WKH VSRPSXWLF FRSRVLWLRQDOHW\ WFKK\ QXW\ DUH EDVH\ WKH LQWHUGLVFLSOLQDU\ 6FLHQFH RI 0XVL

+HUH D FRPSDULVRQ WDEOH UHJDUGLQJ LQ 0XVLF DQG 0DWKHPDWLFV 7DEOH

## 7DEOH

6WXG\ RI 0XVLF	6WXG\ RI 0DWK
7KHRU\	\$ULWKPHWLF
+DUPRQ\	*HRPHWU\ SODQH VROLG WULJR
&RXQWHUSRLQW	\$OJHEUD
,QVWUXPHQWDWLRQ DQG 9RFLH 7\SHV &DOFXOXV	
2UFKHVWUDWLRQ FKH\QDQ\VLV , DQG ,, DUUDQJHPHQWV	
\$QDO\VLV , DQG ,, /RJLF	
&RPSRVLWLRQ	3UREDELQW\
(WKQRXVLFWRORJ\	7RSRORJ\
3DOHRJUDSK\	0DWK +LVWRU\ HYROXWLRQ RI W
0XVLFWRORJ\	
3UDFWLFDO VNLOOV LQVWUXPHQW YRLFH FRQGXFWRQJ	
0XVLF +LVWRU\ HYROXWLRQ RI WKH FRQFHSWV DQG VW\OHV	

\$V \RX FDQ VHH LQ WKLV H[DPSOH WKH &RXQWHUSRLQW VWD\V WR 0XVLF DV  
WKH \$OJHEUD VWD\V WR 0DWKHPDWLFV LW LV WKH WKLUG HOHPHQWDU\ GLVFLSO